



STATE OF INDIANA

Mike Braun, Governor

DEPARTMENT OF ADMINISTRATION

Commissioner's Office

Indiana Government Center South
402 West Washington Street, Room W462
Indianapolis, IN 46204

Award Recommendation Letter

Date: August 18, 2026

To: Eric Skaggs, Deputy Director
Indiana Department of Administration

From: Christina Garcia, Procurement Consultant
Indiana Department of Administration

Subject: Negotiated Bid 26-87820
Gooseneck Tilt Deck Flatbed Trailer

Signed by:

Eric Skaggs

8/18/2026 | 11:13 EDT

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Recommendation of Award for a one-time purchase with an estimated amount of \$13,295.00.

Based on the evaluation of the responses received for Negotiated Bid 26-87820, Technology International is recommended for award to provide gooseneck tilt deck flatbed trailer for the Department of Veteran's Affairs. Terms of this recommendation are outlined in this letter.

The State received bids from two (2) Respondents:

- Phoenix Contracting
- Technology International Inc.

The solicitation was issued as a Negotiated Bid for a one-time purchase of the following line items in Table 1:

Table 1

LINE ITEM	ITEM/DESCRIPTION	UOM	Quantity
1	Gooseneck tilt trailer	EA	1
2			

Bid Summary

The bids were evaluated according to the criteria established in the bid documents and their adherence to requirements.

Award Summary

The State awarded to the overall lowest bidder meeting all specification requirements. The evaluation details are listed in Table 2 below.

Table 2 - Total Bid Amount

Bidder	Total Bid Amount	Met all Specifications
Phoenix Contracting	15,950.00	Yes
Technology International	13,295.00	Yes

The Evaluation Amounts after preferences were applied were UNCHANGED and are detailed in Table 3 below.

Table 3 - Evaluation Amount¹

Bidder	Total Bid Amount	Met all Specifications	Preference Claimed / Eligibility	Evaluation Amount
Phoenix Contracting	15,950.00	YES	No	15,950.00
Technology International	13,295.00	YES	No	13,295.00

During the course of evaluation, the State scrutinized the bids to determine the viability of the proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated the bids based on the stipulated criteria outlined in the bid documents.

Pending successful negotiations, there will be a one-time purchase made with Technology International.

¹ Indiana Code 5-22-15-21 subsection c, provides the state may make a purchase with the lower cost Bidder even if the other Bidder is eligible and claims the U.S. Manufactured preference.